



**NATIONAL FERTILIZERS LIMITED**  
(A Government of India Undertaking) [CINL74899DL1974GOI007417]  
Corporate Office : A-11, Sector-24, Noida-201 301  
Dist. Gautam Budh Nagar (UP) (India)  
Phone: 00-91-120-2412294, 2412445, 3292201 to 08  
Fax: 00-91-120-2412397, 2411057 e-mail: imports@nfl.co.in

**NFL/CMO/I&BD/IMPORT/MOP /2016-17/**

**DATE : 16<sup>th</sup> July, 2016**

**TENDER FOR MURIATE OF POTASH (MOP)**

**TENDER NO. : IMPMOPR201617/13**

**PRODUCT: : BULK MURIATE OF POTASH (MOP)**

**QUANTITY: : 50000 MT +/- 10% in two ship loads**

**TENDER CLOSING DATE & TIME: : 1<sup>st</sup> August 2016 AT 1400 HRS. IST**

**TENDER OPENING DATE & TIME : 1<sup>st</sup> August 2016 AT 1430 HRS. IST**

**SEALED TENDER DULY SUPERSCRIBED WITH "TENDER NO. AND DUE DATE" TO BE ADDRESSED TO:**

**GENERAL MANAGER (MKTG.)  
NATIONAL FERTILIZERS LIMITED,  
CORPORATE OFFICE  
A-11, SECTOR-24, NOIDA - 201 301  
DISTT. GAUTAM BUDH NAGAR(UP)  
INDIA**

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### **Notice Inviting Tender (NIT) for MOP**

This is a Notice Inviting Tenders (NIT) from producers/manufacturers, suppliers/authorized traders for supply of Muriate of Potash (MOP) in bulk meeting the specifications as specified hereinafter as per the terms and conditions stated :

- 1.00 Tender No : **IMPMOPR201617/13**  
2.00 **Product and Packing** : Muriate Of Potash (MOP) - in loose bulk.  
3.00 **Specifications:**

Muriate of Potash (MOP) **As per Indian FCO latest amendments**

- |      |   |   |        |
|------|---|---|--------|
| i)   | Moisture, per cent by weight, Maximum   | : | 00.50% |
| ii)  | Water Soluble Potash Content as K <sub>2</sub> O, % by weight, Minimum (Potassium Oxide)                                  | : | 60.00% |
| iii) | Sodium as NaCl, per cent by weight, (on dry basis), maximum   | : | 03.50% |
| iv)  | <b>Particle Size: minimum</b> 65% of the material shall pass through 1.7 mm IS sieve and be retained on 0.25 mm IS sieve. |   |        |
| v)   | Tolerance Limit shall be as per FCO   |   |        |
| vi)  | Colour of MOP: <b>Pink</b>  |   |        |

Crystalline free flowing **pink colour** of dark shade (at the discretion of NFL) and free from visible contamination or clay and grit.

- 3.01 In case the cargo is not meeting the FCO specifications as well as colour specified in clause 3.00, the cargo will be rejected. The supplier shall refund the landed cost of cargo found unfit as well as all the consequential handling and the distribution cost thereof immediately on NFL's first demand with value date being the date of initial payment to the supplier, failing which penalty @ 18% p.a. shall be payable up to the date of actual remittance by the supplier.

- 4.00 **Tender Quantity:** : **50,000 MT- (+/-10%) in two ship loads**  
(Subject to clause No. : 1.07 of GTC)

- 5.00 **Earnest Money Deposit (EMD):** Refer Clause 4.00 of GTC  
For Category (i) Nil  
For Category (ii) US\$ 1.00 PMT or equivalent Indian Rs.  
For Category (iii) US\$ 2.00 PMT or equivalent Indian Rs.

- 6.00 **Performance Guarantee Bond (PGB):** Refer Clause 5.00 of GTC  
For Category (i) 1% of contract value.  
For Category (ii) 3% of contract value.  
For Category (iii) 5% of contract value.

- 7.00 **Tender submission, Opening Date & Time:**

The Tender document can also be downloaded from NFL's website [www.nationalfertilizers.com](http://www.nationalfertilizers.com) or [www.eprocure.gov.in](http://www.eprocure.gov.in) or <https://nfl.etenders.in>.  
Corrigendum/Addendum, if any, shall be published only on these websites.



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- (i) Tender Submission: Only through electronic mode for which bidders may log on to website <https://nfl.etenders.in>. For further details, kindly refer to clause No. 2.03 of GTC relating to submission of tender.
- (ii) Technical & Un-priced Commercial Bid : As specified on 1<sup>st</sup> page of NIT
- (iii) Price Bid: To be intimated separately.

**8.00 Place of Opening:** National Fertilizers Limited, A-11, Sector-24, NOIDA (UP)

**9.00 Validity of Offer:**

Offers shall be valid for a period of 07 (**Seven**) days from the due date of tender opening and shall not be withdrawn by the party during its validity i.e., till 1800 hrs IST of 8<sup>th</sup> August 2016.

**10.00 Sales Tax Registration:** To be provided by bidder in case tenderer is registered in India.

**11.00 Discharge port, Parcel Size & Loading/Shipment Period:**

Sr. No	Quantity (MT)	Shipment Period	Discharge Port	*Discharge rate PWWD SHEX EIU
1	25,000 (+/- 10%)	Latest by 20 <sup>th</sup> August 2016	West Coast -Kandla/Mundra	10,000 MT
2.	25,000 (+/- 10%)	Latest by 20 <sup>th</sup> August 2016	East Coast -Vizag/Kakinada/ Krishnapatnam	10,000 MT

- The tolerance in ship load quantity can be +/- 10%.
- \*The above discharge rates are applicable per weather working day (PWWD) basis 4 or more available/workable holds/hatches, prorata if less.
- **Beam/ LOA / Draft Restrictions:** As applicable at respective discharge ports.

**12.00 Analysis &: Sampling**

NFL/ their agent shall draw samples for determining the quality of cargo at the port of discharge through any state /Central Fertilizer Quality Control Laboratory in India. The quality so determined at discharge port shall be final and binding on the supplier.

**13.00 Weighment:**

The Weighment shall be determined by draft survey conducted through an independent surveyor/ inspection agency appointed by NFL at the port of discharge. The material cost shall be based on B/L quantity or draft survey, whichever is less. Quantity declared as damaged cargo shall also be treated as quantity delivered short and shall be treated accordingly.

**14.00 Signing of Integrity Pact**

Bidder will sign the Integrity Pact as per enclosed annexure-IV which is an integral part of the tender documents, failing which the tenderer/bidder will stand disqualified from the tendering process and the bid of the bidder would be rejected. Details regarding Integrity Pact can be viewed on our website viz. [www.nationalfertilizers.com](http://www.nationalfertilizers.com).

The Independent External Monitors (IEMs) for this tender shall be Sh. Shri Devinder Kumar, e-mail: [dkanand612@gmail.com](mailto:dkanand612@gmail.com) and Sh. Shri G.N. Asthana, e-mail: [govindasthana@hotmail.com](mailto:govindasthana@hotmail.com). Any tender related complaint, for tenders covered under



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Integrity Pact having value of Rs.1 (one) crore and above, may be addressed to these Independent External Monitors (IEMs).

**15.00** The bids are to be submitted through electronic mode for which bidders may log on to website <https://nfl.etenders.in>.

The bid bonds in original and the credit rating, along with bank reference (as required) are required to be submitted physically in sealed envelopes and must reach at the address mentioned on 1<sup>st</sup> page of NIT before the closing time of receipt of tenders.

Please note that Class II/III Digital Signature Certificate (DSC) is mandatory to participate in e Tendering. Participating bidders have to make sure that they have the valid DSC in their name. If not, participating bidders can procure same from any of the Registration Authorities approved by CCA (Controller of Certifying Authority). Minimum time to procure DSC is 5 (five) working days. The detailed instructions for e-tendering process is annexed at annexure – VII

**16.0 Bidders to Note the following**

- a. The price bids shall be evaluated on coast-wise basis and L1 shall be determined accordingly.
- b. The product must be supplied from a single source (manufacturer). The colour & prill size of the product should be uniform and a certificate in this regard from independent inspecting agency, confirming the same, must be sent to NFL.
- c. The other terms & conditions shall be as per the enclosed General Terms & Conditions (GTC) and the annexures thereto.
- d. Foreign suppliers shall quote in US\$ on CFR basis. (Refer GTC clause no. 6.00 (i)).
- e. For evaluation of bids in US\$ the following exchange rate shall be considered:  
Indian Companies offering on High Sea Sales (HSS) basis- RBI reference rate.  
Foreign bidders- RBI reference rate
- f. For payment to Indian Companies offering on HSS basis, the exchange rate as agreed shall be applicable.
- g. The applicable Insurance, Custom duty, stamp duty shall be added to CFR price to arrive at the delivered cost at designated port for evaluation.
- h. Indian Companies offering on HSS basis shall nominate suitable vessel exclusively for NFL and shall comply with all the NIT/GTC conditions including clauses relating to inspection at load port.
- i. All the information, documents sought in the NIT must be uploaded by the bidders in website <https://nfl.etenders.in> and mandatory documents must be submitted physically in the tender box as detailed in clause no. 2.03 of GTC. If any clarification is required by NFL, the same shall be sought from the bidder by email/fax. The bidder shall be required to furnish clarification within stipulated time given by NFL in the mail.
- j. The vessels of 25 years and above are not acceptable.